

Project Summary – Aerospace & Defense Industry	
Aerospace & Defense Customer Served	Project Type & Year Conducted
<p>US Aerospace & Defense Contractor (Lockheed Martin Corporation)</p> <ul style="list-style-type: none"> • Aeronautics – Ft. Worth, TX • Global Sustainment Services, Field Team Operations, Greenville, SC • Global Supply Chain Services, Johnstown, PA • Technology Services – Cherry Hill, NJ • Space Operations Company – Colorado Springs, CO 	<ul style="list-style-type: none"> ❑ Multiple New Business Proposal Support Teams in Areas of <ul style="list-style-type: none"> ○ C-130 Aircraft Modification and Maintenance Programs (2003 – 2011) for USAF, USCG and USMC ○ C-40A Aircraft Modification & Outfitting (2009/2010) ○ P-3SMIP Depot-Level Aircraft Maintenance & Modification (2009) ○ USMC Repair Depot Material Support (2009) ○ USAF Air Logistics Center (ALC) Material Resupply (2004 - 2005) ❑ NASA Checkout, Assembly & Payload Processing Services (CAPPS) Proposal Development Support (2001 – 2002) ❑ SAP® Maintenance Repair & Overhaul (MRO) Systems Enhancement <ul style="list-style-type: none"> ○ MRO-Tracker® Deployment (2002) ○ PRO-Tracker® Deployment (2004)
<p>US Aerospace & Defense Contractor (Boeing Integrated Defense Systems, KSC, FL)</p>	<ul style="list-style-type: none"> ❑ Shuttle Payloads Support Equipment Disposition Analysis (2011) ❑ NASA Constellation Program Concept of Operations Study (2008) ❑ International Space Station (ISS) Orbital Replacement Unit (ORU) Transportation Study (2008) ❑ CAPPS Depot Consolidation Study (2007) ❑ CAPPS Warehouse Consolidation Study (2007) ❑ Operations & Check-out (O&C) Bldg High Bay Utilization Study (2007) ❑ ISS Clean Room Operations Assessment Phase II (2007) ❑ Crew Exploration Vehicle (CEV) Transportation Study (2006) ❑ ISS Clean Room Operations Assessment Phase I (2005) ❑ O&C Building Alternative Use Assessment (2004) ❑ CAPPS Warehousing Space Utilization Study (2003)

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US Defense Contractor (ManTech International Corporation)	<ul style="list-style-type: none"> ❑ MRO Depot Operations Efficiency Study – C4ISR RSC Operations; CONUS On-Site Assessments; OCONUS Data Review (2011)
US Aerospace & Defense Contractor (L-3 Communication Systems - West)	<ul style="list-style-type: none"> ❑ New Business Proposal Support Team for NASA-KSC Engineering Support Contract Pursuit (2009)
Management Consultancy (A.T. Kearney, Inc. Government Practice, Alexandria, VA)	<ul style="list-style-type: none"> ❑ New Business Proposal Development Support for US Navy and Federal Aviation Administration (2003 – 2005)
US Aerospace & Defense Components OEM (Goodrich Corp, Charlotte, NC)	<ul style="list-style-type: none"> ❑ Total Cost of IT Ownership (2003) ❑ IT Cost Reduction (2003)
UK Aero Engine OEM – Helicopter Engines Business Unit (Rolls-Royce, plc. Indianapolis, IN)	<ul style="list-style-type: none"> ❑ IT Strategy Development (2002)
Aviation Industry eCommerce IT Service Provider (SITA/Aerospan.com, Wood Dale, IL)	<ul style="list-style-type: none"> ❑ Product Strategy / Product Development (2001) ❑ Systems Development for the eCommerce Marketplace (2000 – 2001)
US Helicopter OEM (Sikorsky Aircraft Corp, Stratford, CT)	<ul style="list-style-type: none"> ❑ Depot Level MRO Operations Reengineering (2000) ❑ MRO Production Mgt System Selection (2000)
US Aerostructures OEM (Northrop Grumman, Grand Prairie, TX)	<ul style="list-style-type: none"> ❑ SAP® FI/CO/AM/PS Implementation Planning (1998 – 1999) ❑ ERP Financial Systems Selection (1998)
Canadian Aircraft OEM (Bombardier, Chicago, IL)	<ul style="list-style-type: none"> ❑ IT Start-up Strategy and System Selection for Commercial Aircraft Services Division (1998)
UK Aero Engine OEM – US Manufacturing Operations (Rolls-Royce, plc, Indianapolis, IN)	<ul style="list-style-type: none"> ❑ SAP® Implementation Mgt (1997)

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US Business Jet OEM (Gulfstream, Savannah, GA)	<ul style="list-style-type: none"> ❑ Enterprise-wide Reengineering Assessment (1996) ❑ IT Outsourcing Assessment (1996)
NASA Mission Contractor (McDonnell Douglas Space Systems Company, Kennedy Space Center, FL)	<ul style="list-style-type: none"> ❑ Logistics Support Operations Reengineering ❑ Software Development/Software Systems Selection – Space Shuttle Payloads Logistics Support (1989 – 1994)
US Department of the Navy (Naval Supply Center, Jacksonville, FL)	<ul style="list-style-type: none"> ❑ Physical Distribution Operations Reengineering (1987 – 1988) ❑ Warehouse Mgt System / Transportation Mgt System (WMS/TMS) Systems Implementation Management (1987 – 1989)
Project Summary – Other Industries	
Customer Served	Project Type & Year Conducted
US Private Equity Group (Boston Investors Group, Miami , FL)	<ul style="list-style-type: none"> ❑ Due Diligence Audit & Research Associated with Acquisition of Air Carrier Accessory Services, Inc., Fort Lauderdale, FL (2010)
Privately-held Start-up Company (American Biometric Systems, Inc.)	<ul style="list-style-type: none"> ❑ Business planning; initial Business set-up; Operations management during the formative growth years; positioning Business for sale (2005 – 2010)
US Chemical Manufacturer (Chevron Phillips Chemicals, Woodlands, TX)	<ul style="list-style-type: none"> ❑ Enterprise Modeling / IT Strategy (2002) ❑ SAP® Utilization / ROI Assessment (2002)
US Automotive Components OEM (Guide Corp, Anderson, IN)	<ul style="list-style-type: none"> ❑ ERP Implementation Mgt – QAD’s MFGPRO Suite (1999)
Hospitality Service Provider (Hilton Hotels, Beverly Hills, CA)	<ul style="list-style-type: none"> ❑ ERP Implementation Mgt – Oracle Purchasing and Accounts Payable Suite (1999)
Office Furniture Manufacturer (Herman Miller Corporation, Zeeland, MI)	<ul style="list-style-type: none"> ❑ Strategic Sourcing for Vehicle Leasing, Cafeteria Operations, Travel Services & Temporary Labor (1998)

