



Mr. Ralph C. Parrott

BACKGROUND

Mr. Parrott is an executive with 41 years of operational and consulting experience in procurement, materials management, distribution, warehousing, inventory management, maintenance support, systems management, and logistics technology. He serves as a Senior Partner at JHolcombe & Associates, Inc. and also delivers consulting services through Pegasus Global Partners, a firm he co-founded in 1990. Before forming Pegasus, he served 28 years as a Supply Corps officer in the U. S. Navy and did doctoral work in logistics, procurement, and transportation. He has led major engagements for EDS, AT&T, and Arthur D. Little in procurement and logistics. He has served clients in North America and South America.

AREAS OF EXPERTISE

Mr. Parrott has personal experience in the areas of:

- Aviation maintenance repair and overhaul (MRO)
- Inventory management
- Procurement reengineering
- Integrated supply chain management
- Customer order fulfillment
- Automated warehousing systems
- Strategic sourcing and purchasing
- Government contracting
- Classified / high security program operations
- Facilities modernization

CAREER EXPERIENCE

Mr. Parrott has extensive consulting, logistics operations and senior headquarters management experience.

Consulting Experience

As President and Co-Founder of Pegasus Global Partners, he:

- Provided the key thought leadership and intellectual capital in the development of EDS's SupplySourceSM outsourcing offering. This offering is a major strategic thrust by EDS to expand its business process management markets.
- Led major successful procurement and logistics consulting engagements at Metropolitan Transportation Authority of New York, FedEx, the Los Angeles Department of Water and Power, Philip Morris, Ford Motor Company, and the Venezuelan National Telephone Company.

At EDS Management Consulting Services Division, he Served as Managing Principal Consultant from 1994 to 1996; co-founded the Enterprise Resource Management & Operations Practice; provided logistics and business technology consulting to clients in various industries; recruited a team of 104 professionals in 24 months.

At Arthur D. Little, he led and supported business process reengineering engagements in supply chain operations areas for clients in various industries.

Government Experience

United States Navy; career Supply Corps Officer:

- As Commanding Officer of the Jacksonville, Florida, Naval Supply Center, he:
 - Conceived and implemented an electronic procurement system tying a network of suppliers to the central buying office. The system implementation resulted in price reductions of 11% and productivity improvement of 25%. This system was instrumental in improving access and participation of minority owned, woman owned, and small business in the government supply marketplace. This innovation enabled the supply center consistently to exceed its social goals in procurement while at the same time achieving the savings outlined above.
 - Established just-in-time contracts for commonly used materials that improved service and reduced warehousing costs.
 - Implemented radio frequency based automated warehousing.
 - Completely reengineered the command's processes enabling staffing to be reduced from 850 to less than 500 in three years while improving service to customers.
- As Deputy Commander of the Naval Supply Systems Command, he:
 - Modernized supply center computer systems.
 - Implemented automated warehousing.

Staff Resume



- Implemented bar coding in warehousing, transportation, and high value component tracking.
- Early Career Foundation

EDUCATION

Mr. Parrott holds a BS degree in Chemistry from Tulane University and a MBA degree from Duke University. He completed doctoral studies and comprehensive examinations in Logistics at the University of Tennessee.

PROFESSIONAL AFFILIATIONS, AWARDS AND HONORS

Mr. Parrott is a past board member of the Materials Handling Institute at Georgia Tech University. He is the recipient of the Legion of Merit, Meritorious Achievement Medal, Navy Commendation Medal and Navy Achievement Medal.